Notices of Exempt Rulemaking

NOTICES OF EXEMPT RULEMAKING

The Administrative Procedure Act requires the *Register* publication of the rules adopted by the state's agencies under an exemption from all or part of the Administrative Procedure Act. Some of these rules are exempted by A.R.S. §§ 41-1005 or 41-1057; other rules are exempted by other statutes; rules of the Corporation Commission are exempt from Attorney General review pursuant to a court decision as determined by the Corporation Commission.

NOTICE OF EXEMPT RULEMAKING

TITLE 9. HEALTH SERVICES

CHAPTER 22. ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM ADMINISTRATION

Editor's Note: The following Notice of Exempt Rulemaking was reviewed per Executive Order 2011-05 as issued by Governor Brewer. (See the text of the executive order on page 236.) The Governor's Office authorized the notice to proceed through the rulemaking process on August 9, 2011.

[R12-03]

PREAMBLE

1. Article, Part, or Section Affected (as applicable)
R9-22-710
R9-22-710
Remarking Action

2. Citations to the agency's statutory rulemaking authority to include the authorizing statute (general) and the implementing statute (specific), and the statute or session law authorizing the exemption:

Authorizing statute: A.R.S. §§ 36-2903.01, 36-2907

Implementing statute: A.R.S. § 36-2904

Statute or session law authorizing the exemption: Laws 2011, Ch. 31, § 34

3. The effective date of the rule and the agency's reason it selected the effective date:

February 1, 2012

4. A list of all notices published in the *Register* as specified in R1-1-409(A) that pertain to the record of the exempt rulemaking:

Notice of Proposed Exempt Rulemaking: 17 A.A.R. 2068, October 14, 2011

Notice of Supplemental Proposed Exempt Rulemaking: 17 A.A.R. 2548, December 23, 2011

5. The agency's contact person who can answer questions about the rulemaking:

The close of the comment period was January 2, 2012.

Name: Mariaelena Ugarte

Address: AHCCCS

Office of Administrative and Legal Services

701 E. Jefferson St., Mail Drop 6200

Phoenix, AZ 85034

Telephone: (602) 417-4693 Fax: (602) 253-9115

E-mail: AHCCCSrules@azahcccs.gov

6. An agency's justification and reason why a rule should be made, amended, repealed, or renumbered to include an explanation about the rulemaking:

The Veterans Health Care Act of 1992 established the 340B program in section 340B of the Public Health Service Act (PHS Act) codified as 42 U.S.C. 256b. The 340B program requires the Secretary of the United States Department of Health and Human Services (US DHHS) to enter into agreements with drug manufacturers to provide a specified discount for outpatient drugs sold to certain eligible health care entities, known as covered entities if those drugs are paid for through the Medicaid program. Covered entities include disproportionate share hospitals, family planning clinics, and federally qualified health centers, among others as described under 42 U.S.C. 256b(a)(4). As of October 2010, approximately 15,000 covered-entity locations were enrolled in the 340B program.

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The Health Resources and Services Administration (HRSA) within the US DHHS administers the 340B program. In 2000, HRSA issued guidance directing covered entities to refer to State Medicaid agencies' policies for applicable billing policies in regards to reimbursement of claims for dispensing 340B drugs. The Centers for Medicare and Medicaid Services (CMS), which administers the Medicaid program, encourages State Medicaid agencies to set 340B policies. The AHCCCS Administration has chosen to develop a policy and a rule that specify the reimbursement methodology applicable to Federally Qualified Health Centers (FQHCs) and FQHC Look-Alike pharmacies for drugs that are identified in the 340B pricing file whether or not they are purchased under the 340B program. In this rule the AHCCCS Administration has also described the reimbursement applicable to pharmacies that contract with covered entities and dispense 340B drugs. The AHCCCS Administration has submitted a Medicaid State Plan Amendment to CMS that describes the reimbursement methodology set forth in this proposed rule and is awaiting approval from CMS.

In addition, section 1927 of the Social Security Act (42 U.S.C. 1396r-8), established a separate requirement that the Secretary of the US DHHS enter into agreements with drug manufacturers to provide each state Medicaid agency with a rebate for all outpatient drugs paid for through the Medicaid program. To avoid requiring drug manufacturers to provide two discounts – one to the 340B covered entity at the time of purchase, and another in the form of a subsequent rebate to the State Medicaid agency – section 340B(a)(5)(a)(i) of the Public Health Service Act prohibits a 340B covered entity from submitting a claim to the State Medicaid agency for an outpatient drug if payment for that drug is also used by the State Medicaid agency as the basis for claiming a rebate from the drug manufacturer. Under section 1927(a)(5)(C) of the Social Security Act, each covered entity is required to indicate on any claim submitted to the State Medicaid Agency whether the claim is for a drug purchased through the 340B program. The State Medicaid Agency is precluded from submitted the cost of that drug for a rebate from the drug manufacturer.

Under the demonstration project granted by the Secretary under section 1115 of the Social Security Act through October 21, 2011, the Arizona Medicaid Program (AHCCCS) did not participate in the Federal Medicaid Drug Rebate Program. The reason for not participating in the program and receiving this waiver from CMS was due to the fact that only drugs paid for by state Medicaid agencies were eligible for federal rebates. Drugs provided through the Medicaid Managed Care Organizations (MCOs) were not eligible for rebates through the Medicaid drug rebate program. Only drugs provided to Fee-for-Service (FFS) members by retail and long-term care pharmacies were eligible for Medicaid rebates. Prior to the Patient Protection and Affordable Care Act (PPACA), the costs to administer the federal rebate program for the Fee-for-Service program would have exceeded the revenues generated by the rebates, therefore, the CMS Waiver exempted AHCCCS from participation in the Medicaid drug rebate program even with respect to outpatient drugs provided on a fee-for-service basis.

As of March 23, 2010, the Patient Protection and Affordable Care Act required that outpatient drugs paid for through the Medicaid program, including outpatient drugs paid for by Medicaid managed care organizations, were subject to the Medicaid drug rebate program. The State Medicaid program is required to submit utilization claims data for rebates for drugs provided by contracted MCOs. Currently, AHCCCS works with a contracted Medicaid managed care organizations to obtain rebates on all eligible drugs. However, drugs purchased by covered entities under the 340B pricing program are still not eligible for Medicaid rebates

Numerous entities are permitted to participate in the 340B program and purchase drugs at these discounted prices. Entities that purchase drugs at 340B pricing are providing those drugs to AHCCCS members and submitting claims to AHCCCS or its Managed Care Contractors and are reimbursed at a discounted retail price negotiated by the Pharmacy Benefit Managers (PBMs). Despite the discounts negotiated by the PBM, the difference between the 340B entity's actual acquisition cost of the drug and the PBM's reimbursement rate is significant and substantial. Currently, the Arizona Medicaid program reimburses the 340B covered entities the same amount that it would have had the drug not been purchased through the 340B program. In essence, the full cost of the discount provided by the drug manufacture to the 340B entity is born by AHCCCS program while at the same time AHCCCS is prohibited from claiming the Medicaid drug rebate for the cost of reimbursing the 340B covered entity.

To address the inability of AHCCCS to claim the Medicaid drug rebate for these drugs and the disparity between actual acquisition cost of drugs in the 340 pricing program dispensed by FQHC and FQHC Look-Alike pharmacies and the current AHCCCS reimbursement rate for those drugs, the AHCCCS Administration is proposing a rule to require a reimbursement methodology specific to 340B drugs dispensed by FQHC and FQHC Look-Alike Pharmacies. In addition, the rule specifies the reimbursement methodology applicable to drugs dispensed by 340B covered entities that are not eligible for purchase under the 340B pricing program and also describes the reimbursement to pharmacies that contract with 340B covered entities to dispense drugs as part of that program. By implementing this methodology, the potential for duplicate discounts will be eliminated, 340B covered entities and pharmacies that contract with them will receive reasonable compensation taking into consideration their reduced acquisition cost, and AHCCCS will not carry the cost of the 340B drug discount federal law imposes on drug manufacturers.

Arizona Laws 2011, Ch. 31, § 34, authorized the agency to adopt rules necessary to implement a program within available appropriations, including making changes to reimbursement rates and methodologies, and to make changes to rules relating to cost sharing responsibilities of eligible persons.

Arizona Laws 2011, Ch. 31, § 34 exempts the Administration from the formal rulemaking requirements of A.R.S. Title 41, Chapter 6.

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Arizona Law 2011, Ch. 31, § 34, which authorizes this exempt rulemaking, requires public notice with an opportunity for public comment of at least 30 days. Public notice of this rulemaking will be accomplished through publication of this rulemaking on the agency web site on September 23, 2011. A supplemental notice will also appear in the *Arizona Administrative Register* in advance of the close of the comment period. In addition, notice will be directed to those individuals who, prior to this proposed rulemaking have notified the agency of their desire to receive such notices directly pursuant to A.R.S. § 36-2903.01(B)(6).

7. A reference to any study relevant to the rule that the agency reviewed and either relied on or did not rely on in its evaluation of or justification for the rule, where the public may obtain or review each study, all data underlying each study, and any analysis of each study and other supporting material:

The United States Department of Health and Human Services Office of Inspector General issued a report with the following recommendations: (1) inform states that they should incorporate 340B policies into their Medicaid State Plans, (2) inform states of alternative methods of identifying 340B claims that we identified in this report, and (3) facilitate communication between HRSA and states by providing a list of State Medicaid pharmacy directors to HRSA and instructing states to contact HRSA when errors in the Medicaid Exclusion File are found. CMS and HRSA concurred with the recommendations.

The following sources of information on dispensing costs and fees were reviewed:

- (a) Cost of Dispensing Study: An independent comparative analysis of U.S. prescription dispensing costs (2007), by Grant Thornton LLP
- (b) GAO reference to results from Study of Medi-Cal Pharmacy Reimbursement (2002), by Myers and Stauffer LC
- (c) Survey of Dispensing Costs of Pharmaceuticals in the state of Oregon (2010), by Myers and Stauffer
- (d) Development and Testing of a Prescription Drug Benefit Reimbursement Methodology for South Carolina Medicaid (2010), by Michael Dickson PhD and Dana Stafkey-Mailey PhD
- (e) 340B Pharmacy Dispensing Cost Summary (06/28/2011), data provided by the Arizona Association of Community Health Centers

AHCCCS found these studies and data sources useful to its general understanding of pharmacy costs and operations, and has not relied on any of them in its evaluation of or justification for the rule, except that the study referred to in (d) was the Administration's source for a recommended 340B dispensing fee for the state of South Carolina. The dispensing fee established for reimbursement of 340B purchased drugs is based on 340B dispensing fees for other state Medicaid agencies, adjusting to comparable fee levels for Arizona using geographic practice cost indices and applying an inflation factor where appropriate.

The Administration analyzed AHCCCS claims data at the NDC level for the 1st quarter of 2011. Applying the 340B-specific dispensing fee referred to in item 9 below, the Administration estimates a net saving of \$7.1M annually.

The documents referenced above are available and on file with the AHCCCS Administration and can be requested in writing via e-mail or mail through the contact information listed under item 4.

8. A showing of good cause why the rulemaking is necessary to promote a statewide interest if the rulemaking will diminish a previous grant of authority of a political subdivision of this state:

Not applicable

9. The summary of the economic, small business, and consumer impact, if applicable:

For purposes of the rule "340B entities" is limited to FQHC and FQHC Look-Alike pharmacies.

The AHCCCS Administration believes that the cost differential, when comparing 340B pricing to the PBM reimbursement rate currently paid to the FQHC and FQHC Look-Alike pharmacies, can be saved and benefit the state.

The rule requires 340B entities, FQHC and FQHC Look-Alike pharmacies to submit claims for drugs identified in the 340B pricing file using the lesser of the 340B entity's actual acquisition cost and the 340B ceiling price. The 340B covered entity must submit claims with the lower of the two amounts irrespective of whether or not the 340B covered entity purchases the drug under the 340B pricing program. The AHCCCS Administration and its Contractors shall reimburse the 340B covered entity at the lower amount plus a 340B specific dispensing fee. Beginning February 1, 2012, the dispensing fee established for reimbursement of 340B purchased drugs will be \$8.75. The dispensing fee will be available on the capped fee schedule for the public at: www.azahcccs.gov.

This methodology substantially reduces the higher payments AHCCCS and its Managed Care Contractors currently provide to FQHC and FQHC Look-Alike pharmacies for drugs which are available to 340B covered entities at discounted rates. The estimated net cost savings resulting from reimbursing the covered entities at the lower of the 340B actual acquisition cost or the 340B ceiling price, plus the dispensing fee of \$8.75, is \$7.1M. It should be noted that these approximate savings and dispensing fee costs do not take into consideration the prescriptions filled at 340B contracted pharmacies which are not subject to this methodology.

With respect to drugs dispensed by FQHC and FQHC Look-Alike pharmacies that are not eligible for purchase under the 340B pricing program, the AHCCCS Administration and its Managed Care Contractors shall reimburse covered entities for these drugs at the price and dispensing fee specified in contract or at the AHCCCS Fee-for-Service schedule, whichever is applicable.

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The rule also delineates reimbursement to pharmacies that contract with 340B covered entities to dispense drugs as part of the 340B program. The rule prohibits AHCCCS and its Managed Care Contractors from reimbursing 340B contracted pharmacies for 340B purchased drugs. AHCCCS authorizes reimbursement to 340B Contracted Pharmacies that are contracted with AHCCCS and its Managed Care Contractors' PBMs, for drugs not purchased under the 340B Drug Pricing Program. Reimbursement for such drugs will be at the price and dispensing fee set forth in their respective PBM contracts with AHCCCS and its Managed Care Contractors.

10. A description of any changes between the proposed rulemaking, including any supplemental proposed rulemaking, and the final rulemaking package (if applicable):

No changes were made between the supplemental proposed rule and the final rule.

11. An agency's summary of the public or stakeholder comments made about the rulemaking and the agency response to the comments, if applicable:

After consideration of the comments received the agency has amended the rulemaking to remove "contracted pharmacies" from the rule. The following comments had been received either by e-mail or mail by the close of the comment period October 23, 2011. No further comments were received during the supplemental proposed rule close of the comment period January 2, 2012.

The AHCCCS program has approached the John McDonald, CEO AACHC The AHCCCS program has approached the John McDonald, CEO ACHC AACHC The AHCCCS program has approached the John McDonald, CEO ACHC AACHC The AHCCCS program has approached the John McDonald, CEO ACHC AACHC The AHCCCS has been been been bursement model to one tied to the entity's drug acquisition plus cost of dispensing (COD) cited from the stream. This proposed AHCCS reliang is being done in conjunction with an effort to have Arizona participate in the federal rebate program and associated efforts to contain AHCCCS programmatic costs. (sic) The AHCCCS reimbursement change, while intended to cover 340B entity costs, will not do so at the reimbursement rate of \$8.75 for the vast majority of CHC 340B pharmacies. The average cost of dispensing for AACHC 340B pharmacies is \$12.28. The COD rate of \$8.75 will have the unintended consequence of reducing the ability of organizations to continue their 340B programs and in some cases cause closure of these pharmacy services. The Grant Thornton National Cost of Dispensing (COD) Study Final Report January 26, 2007 referred to by AHCCCS to determine the \$8.75 rate for AACHC pharmacies found that the cost is significantly higher. The actual average pharmacy cost of dispensing for Medicaid in the study is \$12.81. The \$12.81 number is reflective of 2006 data as reported in 2007 Grant Thornton Cost of Dispending Study. Adjusted for CPI physician service annually for 2011 the COD would be \$14.82.	y AHC- nas been ed by the dy as the armacy." scription purposes spensing ore rele- given the lata stud-

Numb: Date/ Commentor: Con	mment:	Response:
1. We post 340 CO. profunit abil challons	ssible ways to expand the availability of DB services including a more realistic DD reimbursement and possibly shared offits rather than policies that may have the ntended consequence of limiting availably of 340B services making access more allenging and possibly reducing some ger term cost savings to the program.	
Dave Dederichs, Director Government Affairs Express Scripts, Inc Exprime wood merium wood merium cation Recomer the mace time Express may per projected costs.	rently, there is not a system to identify DB claims. The definitions of these fields anged recently at the last NCPDP working to state that the fields were only appliple to FFS Medicaid or when required by or regulation. For this reason, we are neerned that if the state does not mandate se fields be populated, our ability to propriately identify all 340B drugs is limit. Those fields are: Basis of Reimbursement Determination field (522-FM) – value of 12 indicates drug was accessed at 340B prices Basis of cost determination code (423-DN) – value of 8 indicates 340B claim Compound Ingredient Basis of Cost Determination (490-UE) – value of 8 indicates 340B claim. press Scripts cautions the state about the	In the proposed rule on p. 8, (2)(d), it states: "The 340B drug claim identifier shall be consistent with claim instructions issued and required by AHCCCS to identify such claims." AHCCCS will communicate prescription claims submission requirements, including, but not limited to, the "340B Identifier" and the "Ingredient Cost Submitted" fields to the AHCCCS FFS PBM and to AHCCCS Managed Care Contractors. AHCCCS recognizes that contractors and subcontractors may require a minimum of 30 days to facilitate and implement the rule requirements and will ensure timely notification is provided. The listing of 340B entity pharmacies can be accessed at the HRSA/Office of Pharmacy Affairs web site, www.hrsa.gov/opa/. The web site contains a link to 340B entity database. AHCCCS will provide a monthly list of the FQHC/FQHC Look-Alike pharmacies to the AHCCCS FFS PBM and AHCCCS Managed Care Contractors. Please refer to the first paragraph above.

Numb:	Date/ Commentor:	Comment:	Response:
3.	10/21/2011 William Vanaskie, Executive VP/COO Maricopa Integrated Health System	340B Community Health Centers (CHC) providing services to Medicaid eligible outpatients with the plan to change the reimbursement model to one tied to the entity's drug acquisition plus cost of dispensing (COD) designed to "cover" the organization's cost while removing any positive revenue stream. This proposed AHCCS ruling is being done in conjunction with an effort to have Arizona participate in the federal rebate program and associated efforts to contain AHCCCS programmatic costs. This change appears inconsistent with the original tenants of the 340B statutes and will effectively penalize those entities, especially qualified Community Health Centers, by not only eliminating a positive revenue source but in almost all cases turning this service into a revenue losing proposition. The consequences of this move are obvious. In order to continue to serve the medical needs of the Medicaid population, CHC's will need to cut prescription services in total or not secure the drugs under the 340B program and attempt to negotiate low acquisition costs that could then be covered by existing reimbursement rates. In either case the results will mean less rebates available to AHCCCS. We believe this rule is short-sighted and will not result in the quantity of rebates the AHC-CCS Program anticipates. Therefore, the change will be pointless. There are other alternatives that should be pursued if AHC-	The Medicaid Act already requires full cost reimbursement for FQHCs and RHCs services, as defined in federal law, which are provided to AHCCCS members. Those services do not include pharmacy services. With respect to pharmacy services, the Medicaid Act requires that states establish reimbursement rates that are consistent with efficiency, economy, quality of care, and access to care. AHCCCS believes that the reimbursement methodology described in this rule meets that standard. Federal courts have interpreted this requirement to mean that payment rates for pharmacy services must be reasonably related to the cost of the services. However, it does not require Medicaid agencies to cover the actual cost of pharmacy services provided in FQHCs, and FQHC Look-Alikes and 340B entity contracted pharmacies. AHCCCS is mandated to participate in the federal rebate program. The intent of the 340B statutes was not to encourage entities

Numb:	Date/ Commentor:	Comment:	Response:
4.	10/21/2011 Michael F. Smith, Senior Manager Karl Meehan, VP, Walgreens	unworkable requirements on contract pharmacies. If left unmodified, the proposed rule could harm high-risk patient population, while providing little, if any, financial benefit to AHCCCS. The following concerns and considerations should be accounted for before a decision is made to proceed with the implementation of the proposed rule: 1. The proposed rule refers in several sections to 'claims for drugs purchased under the 340B pricing program. The references imply the utilization of a prospective model whereby covered entities and their contract pharmacies dispense inventory already purchased at 340B pricing, and subsequently submit claims for these drugs. Walgreens uses a replenishment (retrospective) model for 340B claims, which is the prevalent industry model. Such model is operationally more efficient as well as more effective in preventing drug diversion and avoiding duplicate discounts. Pharmacy industry participants, including several State Medicaid agencies are using the National Council of Prescription Drug Programs (NCPDP) forum to develop a solution (described later in the proposed solution section of this letter) that is in line with the more commonly-used replenishment model. The proposed rule is at odds with the replenishment model,	Resources and Services Administration, issued a Notice Regarding the Section 340B Drug Pricing Program—Program Guidance Clarification (Duplicate Discounts). "For appropriate Medicaid drug reimbursement procedures, the Health Resources and Services Administration (HRSA) refer the covered entity to its respective State Medicaid agency for guidance." AHCCCS is the state agency responsible for administering the Medicaid program for the state of Arizona. The proposed rule defines the 340B claims submission procedures for FQHC and FQHC Look-Alike pharmacies. (Note that the application of this methodology to 340B contracted pharmacies has been removed in the supplemental rulemaking). A covered entity may have a replenishment model or other contractual arrangement between the 340B entity and their contracted pharmacies; however, this should not be confused with pharmacies that are contracted with the AHCCCS FFS PBM or the AHCCCS Contractors' PBMs. The first is how the pharmacy procures the drug and the latter is how payment is issued for the drug when it is dispensed to an AHCCCS member. Irrespective of any arrangement that FQHC's and FQHC Look-Alikes have with a contracted pharmacy, the FQHC or FQHC Look-Alike must submit claims for drugs eligible for 340B pricing to the AHCCCS FFS PBM and/or AHCCCS Managed Care Contrac-

Numb:	Date/ Commentor:	Comment:	Response:
4. continued	Commental.	agency to provide references to any study relevant to the rule that the agency reviewed and proposes to rely on its evaluation or justification of the rule where the public may obtain or review each study, all data underlying each study, and any analysis of each study and other supporting material. In this section, the agency has responded by stating, "The Administration has analyzed the data through the study and AHCCCS claims data at the NDC level for the 1st quarter of 2011; the results of this analysis demonstrated a net savings valued at approximately \$7.1M annually". The methodology behind the above-mentioned data analysis exercise has not been clearly described in this or other sections of the preamble. Section 9 mentions that the 'The AHCCCS Administration believes that the cost differential, when comparing 340B pricing	
		ing Study" as the basis for setting the \$8.75 dispense fee to entities and contract pharmacies. It is important to note however that the Grant Thornton study	The COD cited by the commenter is identified in that study as the "average per prescription." AHCCCS believes that, given the

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4. continued		analysis or other supporting data related to that adjustment factor for the public to review. In the event that AHCCCS decides to elect to proceed with implementation of the proposed rule despite the concerns expressed, there are serious risks that contract pharmacies will be	The AHCCCS FFS PBM and AHCCCS Managed Care Contractors' PBMs provide statewide networks and access to care that meet Medicaid standards. The contracts between 340B entities and their contract pharmacies do not affect these statewide networks and members can obtain pharmaceutical services from an extensive network of pharmacies throughout the state. AHCCCS has not identified any implications with the Federal Anti-Kickback Statute and suggest you confer with your legal counsel.

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4. continued	Date/ Commentor:	Potential Solutions: There are two mutually exclusive solutions available to allow State Medicaid agencies with the regulation to participate in the Federal Medicaid Drug Rebate Program, while preventing duplicate discounts as required under federal regulations for the 340B program. 1. Similar to the current practice of carving-out FFS Medicaid programs, covered entities and contract pharmacies are able to carve-out Medicaid MCO claims from the 340B-qualified claims set. Under this arrangement, Medicaid programs can safely collect rebates from manufacturers without risk of duplicate discounts, since the pharmacy's non-340B acquisition costs are always used to submit and reimburse claims. 2. Under the next HIPAA-approved version of the NCPDP Standard (Version D.0), solutions are being developed to eliminate risk of duplicate discounts that address both the prospective and the replenishment models in use in the 340B industry today. The timeline for implementation of these solutions is during 2012. a. Prospective Model Solution: If a pharmacy knows at the time of claim submission that product obtained at 340B drug pricing will be dispensed, an identifier on the outbound claim will be set on the claim to identify it as 340B. The ingredient cost field is also modifiable to submit the 340B acquisition cost. b. Replenishment Model Solution: Pharmacies will be able to retrospectively	AHCCCS will amend the proposed rule to specify that AHCCCS shall not reimburse 340B Contracted Pharmacies for 340B purchased drugs. However, contracted pharmacies that are in the AHCCCS FFS and Managed Care Contractors Pharmacy Networks may continue to submit claims to the AHCCCS FFS and Managed Care Contractors' PBMs for reimbursement of drugs that are not purchased through the 340B Pricing Program Reimbursement to contracted pharmacies is limited to contracted pharmacies in the AHCCCS or Managed Care Contractor network for drugs not purchased under the 340B program. AHCCCS and Managed Care Contractors shall reimburse these drugs at the price and dispensing fee set forth in the contract. Per the proposed rule, AHCCCS will communicate prescription claims submission requirements, including, but not limited to, the NCPDP claims submission fields for the "340B Claim Identifier" and the Actual Acquisition Cost/340B Ceiling Price to the AHCCCS FFS PBM and to AHCCCS Managed Care Contractors.
		identify to the PBM/processor any claims where they received inventory replenishment at 340B pricing. The PBM/processor will exclude these prescriptions from the rebate processing with manufacturers.	

Numb:	Date/ Commentor:	Comment:	Response:
5.	Commentor: 10/21/2011 Maureen Testoni, Assistant General Council, Safety Net Hospitals for Pharmaceutical Access	The proposed rule would require certain covered entities to bill AHCCCS and its contractors at the 340B ceiling price plus a dispensing fee of \$8.75. As discussed below, the undersigned organizations, which represent safety net providers that participate in the 340B program, have grave concerns about such a policy and believe that it is contrary to federal law. We recommend that AHCCCS instead consider a reimbursement policy that may have greater savings potential wherein AHCCCS and covered entities share the savings generated when drugs are purchased with the 340B discount. A.The Proposed Rule Conflicts with the Federal Exemption of 340B Drugs from Managed Care Rebates	The provisions of sections 340B of the Public Health Service Act and Section 1927 of the Social Security Act regarding duplicate payments were not intended to protect 340B covered entities such as FQHC's and FQHC Look-Alikes. These laws were enacted to protect drug manufacturers from having to provide BOTH a discount to a 340B entity and a rebate to the State Medicaid agency for the same drug. Neither section 340B of the Public Health Service Act nor the Medicaid Act restricts the State Medicaid agency for establishing the reimbursement method established in this rule; in fact, HRSA directs entities to their respective state for guidance.

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		Federal Requirements Governing Medicaid Managed Care Plans Imposing fee schedules that managed care organizations must follow may impermissibly interfere with federal statutory require-	The Managed Care provisions of the Medicaid Act do not prohibit the State Medicaid agency from establishing reimbursement methodologies for particular items or services that are binding on MCOs. Capitation rates take this methodology into consideration.

Numb:	<u>Date/</u> <u>Commentor:</u>	Comment:	Response:
5. continued		program. HRSA has taken the position that 340B ceiling prices could be considered this type of "form" that would reveal manufacturers' prices. In line with this reasoning, HRSA has interpreted this provision to mean that covered entities may not disclose 340B ceiling prices. Pharmaceutical manufacturers rely on this guidance and are quick to take action when they believe their calculated 340B ceiling prices have been improperly disclosed.	
		We are aware that, pursuant to PPACA, the Department of Health and Human Services (HHS) is required to make 340B ceiling prices available to covered entities on a password-protected web site. Nothing in PPACA, however, authorizes a covered entity to disclose its 340B prices to a payer. Likewise, there is nothing in the Medicaid statute, PPA, or HRSA guidance that establishes an exception to 340B confidentiality standards when a covered entity bills its 340B drugs. Therefore, mandating disclosure of ceiling prices violates federal law.	
		In addition, covered entities currently do not have access to this information. The pricing information from manufacturers that is necessary to calculate the ceiling price is not publicly available. It is for this reason that PPACA included language requiring that HHS make ceiling prices available to covered entities, as there is currently no way for them to determine whether they are being charged the correct 340B ceiling price. Covered entities must rely on 340B price lists that are published by wholesalers, though there is no way for them to evaluate whether the price on the list truly represents the 340B ceiling price. Such lists, however, are not available to the public and wholesalers and manufacturers have not authorized covered entities to disclose this information. Manufacturers consider such information to be proprietary and object to the sharing of such information.	
		D.AHCCCS Should Evaluate the Potential Savings to be Gained by Sharing a Higher Percentage of the 340B Discount with Covered Entities The proposed rule sets a dispensing fee for 340B drugs of \$8.75. We have been told that this rate is well below the cost of dispensing for the vast majority of covered entities affected by the proposed rule. As mentioned above, the GAO recently found that covered entities use the savings from the 340B	

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5. continued		discount to maintain services and lower medication costs for patients, though for many, savings from the 340B program is insufficient to cover drug related costs. Lowering reimbursement to cost and establishing a below-cost dispensing fee could have a catastrophic impact on these covered entities and their patients. It is also likely to lead to less savings for AHCCCS than could be achieved with a dispensing fee that was closer to covered entities' true costs. The Office of the Inspector General (OIG) recently issued a report evaluating State Medicaid polices related to the 340B-purchased drugs. The OIG concluded that many states misunderstand federal policy regarding 340B billing and that states could save money through shared savings arrangements with covered entities even if the state paid such entities higher dispensing fees. By requiring covered entities to bill their actual acquisition cost (AAC), Medicaid agencies are leading nearly 60 percent of covered entities to carve-out their Medicaid drugs from 340B purchases. When a covered entity carves-out, it does not have access to the 340B discount and Medicaid pays its standard reimbursement rate for the drugs and the state receives only the Medicaid rebate as its discount. Typically, the 340B price is significantly lower than the standard Medicaid rate after rebate, therefore, as a result of the AAC billing policies, states are foregoing higher discounts on drugs then they currently receive through the rebate program. Covered entities carve-out in these situations because the dispensing fee associated with the AAC payment rate is much lower than the covered entities' actual cost to dispense the drug, resulting in a significant loss when dispensing 340B drugs. Recognizing the potential for higher drug savings, some states have developed reimbursement policies that set payment levels to encourage covered entities to use 340B drugs for their Medicaid patients. In this way, states and providers share the spread between the 340B discount and the standard Medi	

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Numb:	Commentor:	Comment:	Response:
5.		For example, Massachusetts took steps in	
		2007 to increase its payment for 340B drugs	
continued		with the goal of encouraging covered entities	
		to carve-in to Medicaid. By offering an	
		enhanced dispensing fee for 340B retail	
		drugs of \$10.00, Massachusetts Medicaid	
		dramatically increased the number of provid-	
		ers carving in their 340B drugs. When Mas-	
		sachusetts began looking into this issue in	
		2002, only three covered entities carved-in to	
		Medicaid. By 2010, the carve-in rate for	
		DSH was over 75%, representing 68 regis-	
		tered sites. As a result, Massachusetts netted	
		\$6.5 million in additional revenue in 2010	
		alone. Importantly, Massachusetts used its	
		shared savings arrangement to improve	
		access to lifesaving medications for the	
		state's low-income population.	
		AHCCCS has the opportunity to establish a	
		win-win situation with 340B entities in Ari-	
		zona. Failure to do so is likely to result in	
		some covered entities having to close their	
		doors and other covered entities opting to	
		carve-out their 340B drugs from Medicaid.	
		Both situations result in lower savings for	
		AHCCCS and potentially irreversible harm	
		to the patients served by these covered enti-	
		ties. We strongly encourage AHCCCS to	
		revisit the amount of the dispensing fee and	
		to set the rate at a level that more closely	
		reflects the true dispensing costs of the cov-	
		ered entities affected by this proposed rule.	
6.	John Pacey	By the time the proposed rule is finalized in	
	Regional Pharmacy	November, the Medicaid contractors will	
	Director, United	have less than 60 days to work with their	
	Health Care and State	Pharmacy Benefit Managers (PBM's) to	
	APIPA	plan, build, and test the claims processing	
	1111111	functionality of this new benefit. Also, new	
		contract addendums with the FQHC network	
		also need to be distributed, signed and	
		returned by the FQHC pharmacies.	

Numb:	Date/ Commentor:	Comment:	Response:
6. continued	<u>Commentor:</u>	PBM's are extremely busy in the October, November, December quarter, building and testing all new benefits effective 1/1/12. This short time frame would place an unnecessary burden not only on the PBM, but on the contractors' pharmacy departments as well. This 340-B benefit is an entirely new program that will require AHCCCS supplied pricing files, FQHC pharmacy information, and a written process on exactly how the program will operate, process claims, and submit encounter data to AHCCCS correctly the first time. Any processing or pricing glitches in the beginning could doom this project from the start with the FQHC pharmacy network. There are many moving parts, and different scenarios, that will require at least 90 days to build, test, implement and notify providers in advance of this major process change in contractor pharmacy programs. With the above, I ask that AHCCCS reconsider the start date of this program and allow at least 90-120 days lead time for all contrac-	AHCCCS recognizes that contractors and subcontractors may require a minimum of 30 days to facilitate and implement the rule requirements and will ensure timely notification is provided.
7.	John Swagert, CEO Mountain Park HC	We believe the proposed changes in AHC-CCS reimbursement to 340B FQHC pharmacies will do more harm than good. By providing a dispensing fee that is below the actual cost of dispensing medication, AHC-CCS will be forcing pharmacies like ours to shift pharmacy costs to uninsured patients in order to maintain financially viable Pharmacy services. It is of course true that AHCCCS is not responsible for the cost of care for the uninsured. But we know that our uninsured patients cycle on and off AHCCCS, just as they cycle on and off commercial insurance—as their individual economic circumstances change, as jobs are gained or lost, or as employers stop offering coverage. Uninsured patients with chronic conditions requiring long-term medications who can't afford to fill their prescriptions will be sicker, and costlier to take care of, should economic circumstances land them on the AHCCCS roles.	

Numb:	Date/	Comment:	Response:
7. continued	<u>Commentor:</u>	We join the Arizona Association of Community Health Centers in asking that AHCCCS reconsider the proposed dispensing fee of \$8.75. We further ask that AHCCCS use the data from The Grant Thornton National Cost of Dispensing (COD) Study Final Report January 26, 2007, cited by AHCCCS as a credible source, as the basis of a dispensing fee that could be expected to cover the actual cost. That study found a cost of over \$12 in 2006, which would be between \$14 and \$15 after adjustment for inflation.	
8.	10/22/2011 Mary Brubaker, Director of Pharmacy, North Country HC	Our primary concerns are loss of revenue for both the in-house pharmacy and our contracted pharmacies, deterioration in patient outcomes, and possible elimination of services within our clinics. The proposed reimbursement model of 340b acquisition cost plus \$8.75 dispensing fee will result in a 26% decrease in revenue from the AHCCCS managed care plans. In order to maintain the same amount of revenue paid by AHCCCS to North Country in 2010, the dispensing fee needs to be in the range of \$15.50 to \$16.00 per prescription. At the initial meeting with the medical and pharmacy director of AHCCCS, they stated it was their intent to make sure the CHC pharmacies remained "whole". Within the North Country service area are several clinics in communities without retail pharmacy services. Currently the North Country pharmacy provides through a variety of options, medication deliveries to the local clinic for distribution to those patients. With the change in reimbursement, these patients may need to find other means for securing their medications or simply go without. Medication adherence remains a major player in the overall healthcare costs to our state. Many factors are involved in why patients do not take their medications. Since cost is generally not one of the factors with AHCCCS coverage, consideration needs to be given to the patient's understanding of the value of the medications in their care, adverse reactions, and simply transportation barriers. The focus of community health center pharmacies is to provide care for uninsured and underserved, and to minimize health care disparities. The loss in revenue will likely affect our services to the patients most at risk. (Lars Osterberg, M.D., and Terrence Blaschke, M.D. N Engl J Med 2005; 353:487-497; Adherence to Long-Term Therapies, Evidence for Action, WHO 2003.)	

Numb:	Date/	Comment:	Response:
	Commentor:		
8. continued		If the pharmacy is not able to at least break even on AHCCCS prescriptions, then the center will need to reevaluate all services provided by the clinic. While the proposed change in the reimbursement model may be a short term fix, the down stream effect will likely be an increase in patient medical costs. The utilization of the emergency room increases, absenteeism increases and productivity decreases. The question to be answered is if the increase in pharmaceutical rebates	
		will offset the increase in medical care costs. (Asheville Project, Barry A. Bunting, Benjamin H. Smith, and Susan E. Sutherland <i>J Am Pharm Assoc.</i> 2008; 48:23–31).	
		We encourage AHCCCS to reconsider their proposed reimbursement model, and either return to the current contract pricing, or to increase the dispensing fee to more closely reflect the pharmacy's cost. It is the intent of all of us to provide the best care for these vulnerable patients.	
9.	10/23/2011	The El Rio Community Health Center	See above response for item 1.
9.	Kathy Byrne, CEO El Rio Comm HC	wishes to highlight our concerns with the proposed regulations relating to the 340b program and its impact on organizations like our own. While we were heartened by the early discussion with representatives of AHCCCS regarding supplementing the acquisition cost payment methodology with an enhanced dispensing fee the fee proposed of \$8.75 falls short of our cost of operating pharmacy services. The introduction to the proposed regulations draw attention to the Grant Thornton National Cost Study which is based on 2006 costs and shows an average dispensing cost of \$12.31 for Medicaid. If this analysis was framed in current dollars using the physician CPI the cost of dispensing would be \$14.82. Given the study that AHCCCS highlighted we are at a loss to understand why the fee of \$8.75 was chosen. For the El Rio Community Health Center the implementation of this change in our method of reimbursement means a loss of over \$4.00 per prescription- a loss of over \$700,000 based on our current volume. We are even more concerned with the very recent news that Walgreens will no longer participate in the pharmacy network of some of the health plans serving Pima County. It is likely we will see growth in the number of our AHC-CCS patients using our pharmacies and ever	

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Numb:	Date/ Commentor:	Comment:	Response:
9.		We would encourage AHCCCS to look more fully at the impact of the proposed rule and	
continued		the possible unintended consequences asso-	
		ciated with the proposed change including	
		health centers having to reduce access to pharmacy services. We believe that rather	
		than restricting access to 340b program benefits the state should be encouraging greater use of this great program.	
		We would also like to support the analysis that has been presented and submitted by the Arizona Association of Community Health Centers.	

- 12. Any other matters prescribed by statute that are applicable to the specific agency or to any specific rule or class of rules. When applicable, matters shall include, but not be limited to:
 - a. Whether the rule requires a permit, whether a general permit is used and if not, the reasons why a general permit is not used:

Not applicable

- Whether a federal law is applicable to the subject of the rule, whether the rule is more stringent than the federal law and if so, citation to the statutory authority to exceed the requirements of federal law:
 Not applicable
- c. Whether a person submitted an analysis to the agency that compares the rule's impact of the competitiveness of business in this state to the impact on business in other states:

No analysis was submitted.

- 13. A list of any incorporated by reference material as specified in A.R.S. § 41-1028 and its location in the rules:

 None
- 14. Whether the rule was previously made, amended, repealed or renumbered as an emergency rule. If so, the agency shall state where the text changed between the emergency and the exempt rulemaking packages:

 Not applicable
- 15. The full text of the rules follows:

TITLE 9. HEALTH SERVICES

CHAPTER 22. ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM ADMINISTRATION

ARTICLE 7. STANDARDS FOR PAYMENTS

Section

R9-22-710. Payments for Non-hospital Services

ARTICLE 7. STANDARDS FOR PAYMENTS

R9-22-710. Payments for Non-hospital Services

- A. Capped fee-for-service. The Administration shall provide notice of changes in methods and standards for setting payment rates for services in accordance with 42 CFR 447.205, December 19, 1983, incorporated by reference and on file with the Administration and available from the U.S. Government Printing Office, Mail Stop: IDCC, 732 N. Capitol Street, NW, Washington, DC, 20401. This incorporation by reference contains no future editions or amendments.
 - Non-contracted services. In the absence of a contract that specifies otherwise, a contractor shall reimburse a provider or noncontracting provider for non-hospital services according to the Administration's capped-fee-for-service schedule
 - 2. Procedure codes. The Administration shall maintain a current copy of the National Standard Code Sets mandated under 45 CFR 160 (October 1, 2004) and 45 CFR 162 (October 1, 2004), incorporated by reference and on file with

Notices of Exempt Rulemaking

the Administration and available from the U.S. Government Printing Office, Mail Stop: IDCC, 732 N. Capitol Street, NW, Washington, DC, 20401. This incorporation by reference contains no future editions or amendments.

- a. A person shall submit an electronic claim consistent with 45 CFR 160 (October 1, 2004) and 45 CFR 162 (October 1, 2004).
- b. A person shall submit a paper claim using the National Standard Code Sets as described under 45 CFR 160 (October 1, 2004) and 45 CFR 162 (October 1, 2004).
- c. The Administration may deny a claim for failure to comply with subsection (A)(2)(a) or (b).
- 3. Fee schedule. The Administration shall pay providers, including noncontracting providers, at the lesser of billed charges or the capped fee-for-service rates specified in subsections (A)(3)(a) through (A)(3)(d) (d) unless a different fee is specified in a contract between the Administration and the provider, or is otherwise required by law.
 - a. Physician services. Fee schedules for payment for physician services are on file at the central office of the Administration for reference use during customary business hours.
 - b. Dental services. Fee schedules for payment for dental services are on file at the central office of the Administration for reference use during customary business hours.
 - c. Transportation services. Fee schedules for payment for transportation services are on file at the central office of the Administration for reference use during customary business hours.
 - d. Medical supplies and durable medical equipment (DME). Fee schedules for payment for medical supplies and DME are on file at the central office of the Administration for reference use during customary business hours. The Administration shall reimburse a provider once for purchase of DME during any two-year period, unless the Administration determines that DME replacement within that period is medically necessary for the member. Unless prior authorized by the Administration, no more than one repair and adjustment of DME shall be reimbursed during any two-year period.
- **B.** Pharmacy services. The Administration shall not reimburse pharmacy services unless the services are provided by a contracted provider or a provider pharmacy having a subcontract with a Pharmacy Benefit Manager (PBM) contracted with AHCCCS. Except as specified in subsection (C), the The Administration shall reimburse pharmacy services according to the terms of the contract.
- C. FQHC Pharmacy reimbursement.
 - 1. For purposes of this section the following terms are defined:
 - a. "340B Drug Pricing Program" means the discount drug purchasing program described in 42 U.S.C. 256b.
 - b. "340B Ceiling Price" means the maximum price that drug manufacturers can charge covered entities participating in the 340B Drug Pricing Program as reported by the drug manufacturer to HRSA.
 - c. "340B entity" means a covered entity, eligible to participate in the 340B Drug Pricing Program, as defined by the Health Resources and Human Services Administration.
 - d. "Actual Acquisition Cost (AAC)" means the purchase price of a drug paid by a pharmacy net of discounts, rebates, chargebacks and other adjustments to the price of the drug. The AAC excludes dispensing fees.
 - e. "Contracted Pharmacy" means an arrangement through which a 340B entity may contract with an outside pharmacy to provide comprehensive pharmacy services utilizing medications subject to 340B pricing.
 - f. "Dispensing Fee" means the amount paid for the professional services provided by the pharmacist for dispensing a prescription. The Dispensing Fee does not include any payment for the drugs being dispensed.
 - g. "Federally Qualified Health Center" means a public or private non-profit health care organization that has been identified by HRSA and certified by CMS as meeting the criteria under sections 1861(aa)(4) and 1905(l)(2)(B) of the Social Security Act and receives funds under section 330 of the Public Health Service Act.
 - h. "Federally Qualified Health Center Look-Alike" means a public or private non-profit health care organization that has been identified by HRSA and certified by CMS as meeting the definition of "health center" under section 330 of the Public Health Service Act, but does not receive grant funding under section 330.
 - Effective the later of February 1, 2012, or CMS approval of a State Plan Amendment, an FQHC or FQHC Look-Alike shall:
 - a. Notify the AHCCCS provider registration unit of its status as a 340B covered entity no later than:
 - . 30 days after the effective date of this Section,
 - ii. 30 days after registration with the Health Resources and Services Administration (HRSA) for participation in the 340B program, or
 - iii. The time of application to become an AHCCCS provider.
 - b. Provide the 340B pricing file to the AHCCCS Administration upon request. The 340B pricing file shall be provided in the file format as defined by AHCCCS.
 - c. <u>Identify 340B drug claims submitted to the AHCCCS FFS PBM or the Managed Care Contractors' PBMs for reimbursement.</u> The 340B drug claim identification and claims processing for a drug claim submission shall be consistent with claim instructions issued and required by AHCCCS to identify such claims.

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- 3. The FQHC and the FQHC Look-Alike pharmacies shall submit claims for AHCCCS members for drugs that are identified in the 340B pricing file, whether or not purchased under the 340B pricing file, with the lesser of:
 - a. The actual acquisition cost, or
 - b. The 340B ceiling price.
- 4. The AHCCCS Fee-for-Service and Managed Care Contractors' PBMs shall reimburse claims for drugs which are identified in the 340B pricing file dispensed by FQHC and FQHC Look-Alike pharmacies, whether or not purchased under the 340B pricing file, at the amount submitted under subsection (C)(3) plus a dispensing fee listed in the AHC-CCS Capped Fee-For-Service Schedule unless a contract between the 340B entity and a Managed Care Contractor's PBM specifies a different dispensing fee.
- 5. The AHCCCS Administration and Managed Care Contractors shall not reimburse contracted pharmacies for drugs dispensed under an agreement with the 340B entity as part of the 340B drug pricing program.
- 6. The AHCCCS Administration and Managed Care Contractors shall reimburse contracted pharmacies for drugs not dispensed under an agreement with the 340B entity as part of the 340B program at the price and dispensing fee set forth in the contract between the contracted pharmacy and the AHCCCS or its Managed Care Contractors' PBMs. Neither the Administration nor its Managed Care Contractors will reimburse a contracted pharmacy that does not have a contract with the Administration or MCO's PBM.
- 7. The AHCCCS Administration and its Managed Care Contractors shall reimburse FQHC and FCHC Look-Alike pharmacies for drugs that are not eligible under the 340B Drug Pricing Program at the price and dispensing fee set forth in their contract with the AHCCCS or its Managed Care Contractors' PBMs.
- 8. AHCCCS may periodically conduct audits to ensure compliance with this Section.